



## Motivate Lab

Centering Student Voice, Purpose, and Agency  
to Promote Asset-Based Program Choice

**MEAUXMENTUM SUMMIT**

February 7-8, 2024

*LaDonna R. Young, Ed.D.*

*Motivate Lab*



SCHOOL of EDUCATION  
and HUMAN DEVELOPMENT



**LOUISIANA**  
MEAUXMENTUM  
FRAMEWORK

# Mindset Academy Objectives



1. Define and understand **Learning Mindsets**
2. Define **CHOICE Architecture** and make connections to the Meauxmentum Framework
3. Understand why **Advisor/ Faculty Learning Mindsets** matter
4. Understand how **MINDST GPS and CHOICE** align
5. Apply **practical tools and strategies** that integrate Learning Mindsets that can lead to asset-based program choices on your campuses

# Meet LaDonna

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## **LADONNA YOUNG**

*Senior Director, Strategic  
Partnerships & Equity  
Initiatives*

LaDonna is a champion for educational equity and racial justice. With over 23 years of urban K-12 and higher education practitioner and administrative experience, LaDonna supports Motivate Lab by providing leadership and strategic vision for partner relationships and equity-centered initiatives. Before joining Motivate Lab, LaDonna served as the founding Dean of Humanities, Social Sciences, and Mathematics at Southwest Tennessee Community College (Memphis, TN), which led to the creation of The Office of High Impact Practices and Innovation (HIPI) and the Gatekeeper Faculty Fellowship, which is a multi-year, faculty-driven initiative targeted at closing the equity gaps in the College's Top 12 Gatekeeper (Gateway) and corequisite courses. As an Achieving the Dream Equity Coach, LaDonna enjoys coaching campus leaders and practitioners to interrogate and mitigate policies, practices, pedagogy, and systems that perpetuate (in)equity and opportunity gaps for historically marginalized and underserved students, particularly Black and Brown students. LaDonna believes education is at its best when all of humanity is centered in educational practice. We all do better when we all do better. LaDonna is an Alabama (Roll Tide!) native and enjoys all things hip-hop and cookies-n-crème related.

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# Motivate Lab Mission

To improve people's lives through rigorous motivation research.





*Mindset GPS*

# What are Learning Mindsets?

# Learning Mindsets

Students' beliefs about themselves as learners and their learning environment.



**G**

## **Growth Mindset**

Belief that intelligence can be developed through hard work, the use of effective strategies, and help from others when needed

**P**

## **Purpose and Relevance**

The belief that one's schoolwork is valuable because it is connected to a larger purpose and/or relevant to one's life.

**S**

## **Sense of Belonging**

Belief that one is connected to and respected by peers, cared for by teachers and mentors, and fits in with the culture.

# MINDSET



# GPS

# 3 Motivational Questions

**G**

**Can I do  
this?**

**P**

**Do I want to  
learn this?**

**S**

**Do I belong  
here?**





# Why Focus on Learning Mindsets?

## Meaningful

Related to academic success and students' well-being

## Measurable

Can be assessed and tracked

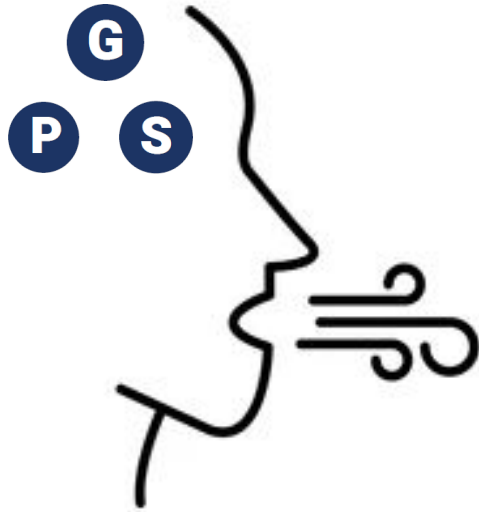
## Malleable

Can be altered through targeted activities and *changes in the educational context*

## More effective

Learning mindset interventions can be particularly powerful and improve outcomes for students from traditionally marginalized groups (e.g., Black, Latine, Indigenous, 1<sup>st</sup> generation)

# Enhance the Quality of the *Psychological Air*



*Research suggests that in contexts that support well-developed Mindset GPS, their students are more motivated to take on challenging work, more likely to persist in the face of obstacles and setbacks, and more likely to achieve higher levels of personal and academic success.*



# Motivational Turmoil

*When students encounter one barrier after another, with each accumulating more stress on top of the previous one, they experience a downward spiral of motivation and confidence, causing them to worry about their situation and question their ability, effort, purpose, belonging, and **PROGRAM CHOICE.***





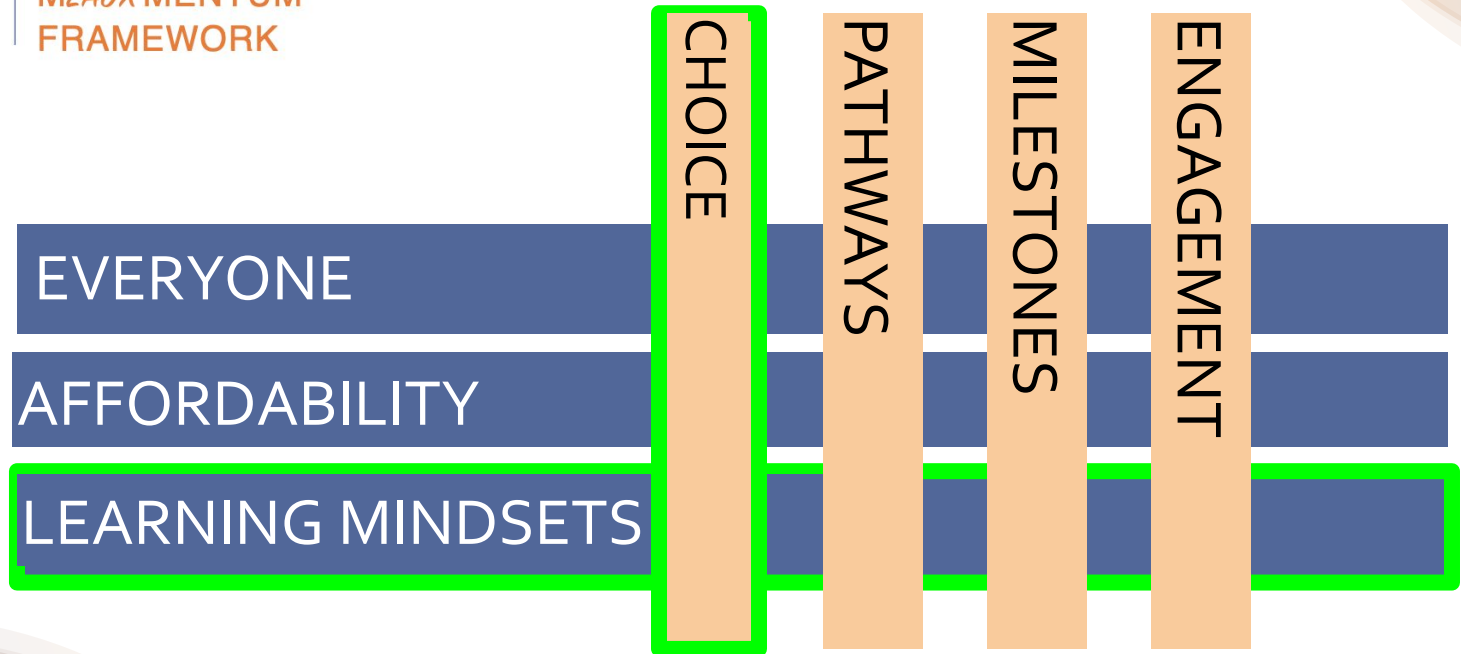
*The Meauxmentum Agenda*

# **What is Choice and the Choice Architecture?**



# LOUISIANA

MEAUXMENTUM  
FRAMEWORK





Institutions that implement *Meauxmentum* aim to help student accomplish three things in their first year.

1

Gateway  
Math and English  
course

3

courses in  
academic area of focus

30

Total  
credit hours



# LOUISIANA

MEAUXMENTUM  
FRAMEWORK

CHOICE

## Goal: Students make a purposeful program choice

The term “**choice architecture**” is the choice process designed to guide students through the decision process and encompasses the institutional structures and processes that enable advisors/faculty to empower students **to make purposeful program choices**.

LEARNING MINDSETS

1  
5  
**CHOICE ARCHITECTURE**



# COLLEGE, ON PURPOSE

## **Growth Mindset**

*Do I have what it takes?  
If I ask for help, will people think I  
can't make it?*

## **Purpose & Relevance**

*What is important to me right now?  
How does my lived experience and values  
connect to my education and career  
interests?*

## **Sense of Belonging**

*Do I belong in my program choice and  
career?  
How do I find my people?*





## Learning Mindset Supportive Messages

Students believe they can be successful in their program choice, and that their growth and development in their program choice is connected to their current and future goals.

**G**

## Learning Mindset Supportive Messages

Students see purpose and relevance to their program choice. **P**

## Learning Mindset Supportive Messages

Students feel they belong in their program of choice, and feel connected to the students, faculty, and staff in their program choice. **S**

# Asset-Based Program Choices



*Learning Mindsets Matter!*

# **Why do Advisor/ Faculty Learning Mindsets Matter?**

# Growth Mindset

**Growth  
Mindset**

## Analyses controlled for

- Discipline
- Ethnic/racial underrepresented minority status
- Generational status
- Adult Learner status
- Gender
- Pell recipients
- High School GPA

**Semester  
GPA**

**Course  
Grade**

# Growth Mindset

**Growth  
Mindset**

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graph LR; A[Growth Mindset] --> B[Semester GPA]; A --> C[Course Grade]; D[Analyses controlled for] --- A;
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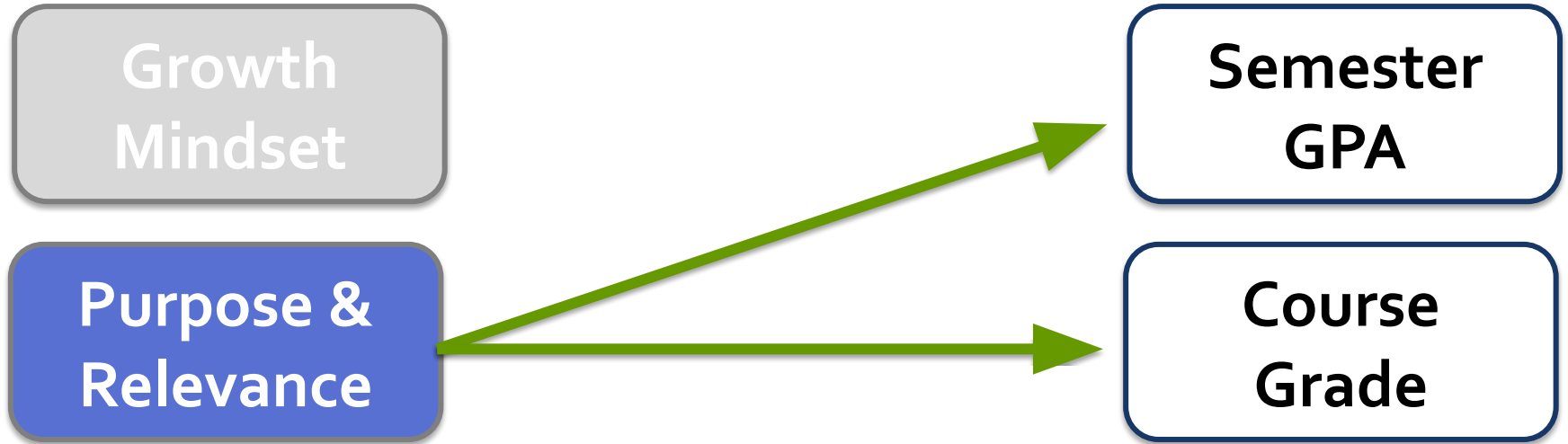
**Semester  
GPA**

**Course  
Grade**

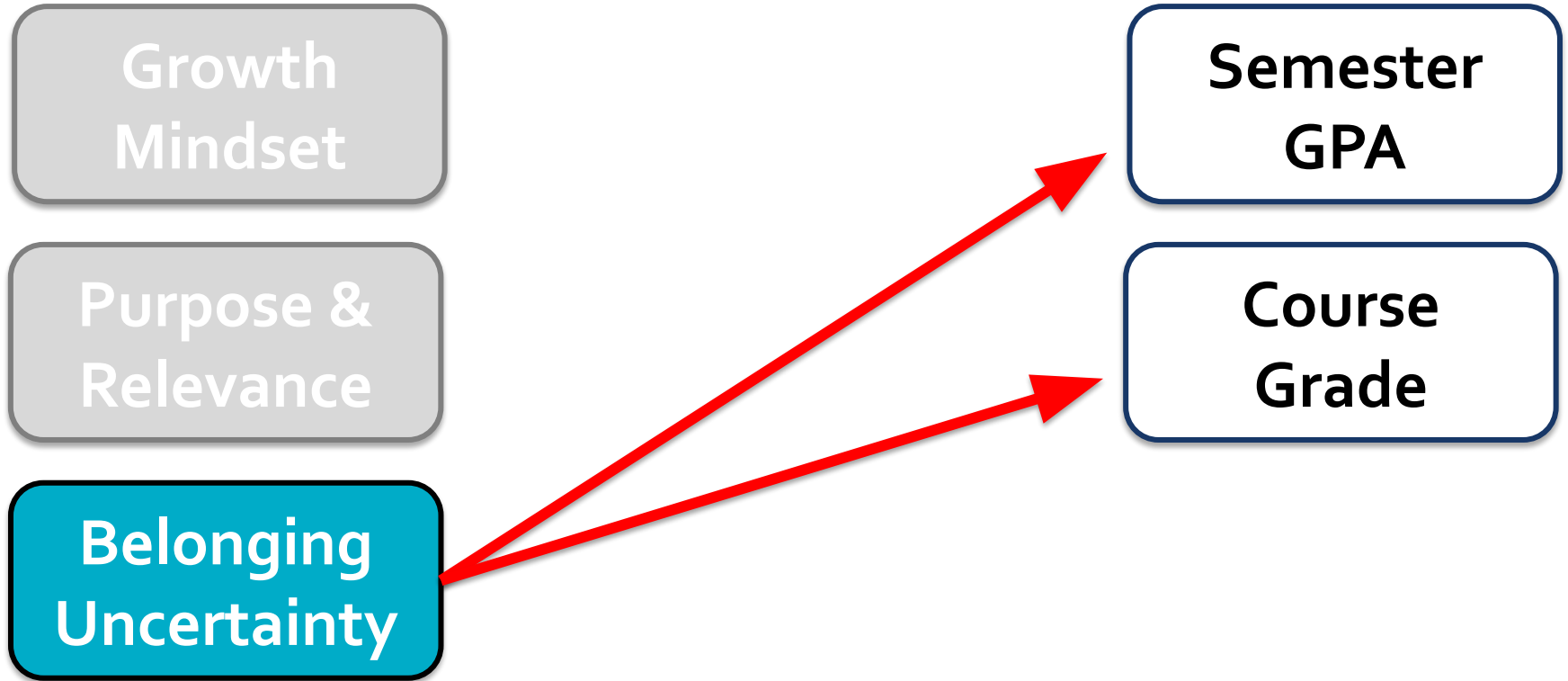
**Analyses controlled for**

- Discipline
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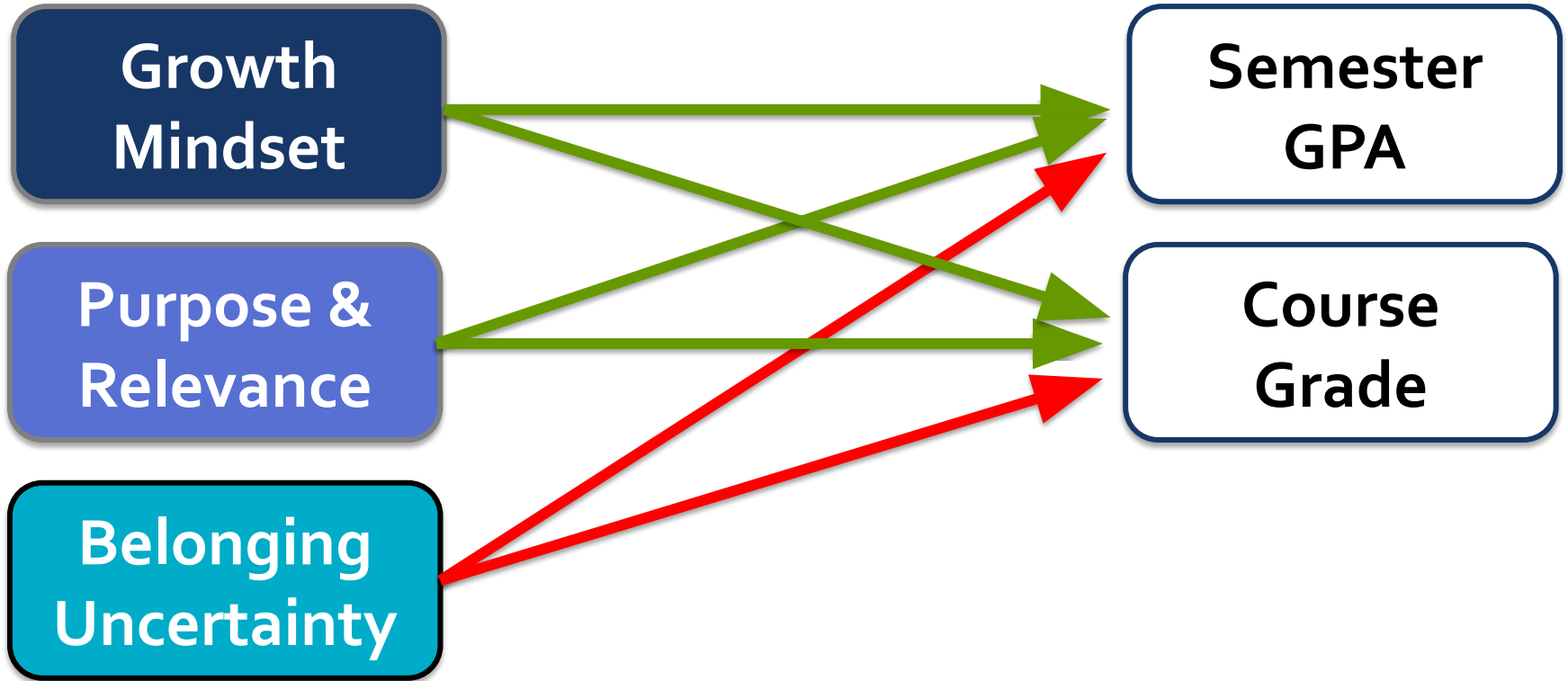
# Purpose and Relevance



# Sense of Belonging



# Overall



*“There are places where advisors/faculty can be tactical and influential.”*



# Advisor/Faculty Mindsets



What messaging are students receiving that inform them of **who the college and career center is for?**



What messaging have advisors/faculty adopted that communicates to students **it is okay to make mistakes and miss the mark?**



What strategies have I modeled to students that help them **determine how and when to try hard things?**



What strategies do you equip student with to **navigate through challenges?**



How do you communicate **resources (and people) available to help students navigate challenges?**





*Mindset GPS + Choice*

# Practical Strategies



One strategy is the advising framework used to empower students to make a asset-based program choice.

### Prescriptive Advising

*“Occurs when an advisor’s primary responsibility is to dispense information and prescribe solutions to problems student face without considering the student’s context.”*

**CONTENT KNOWLEDGE**

### Development Advising

*“Advisors rarely make decisions for students. Rather, they encourage students to ask open-ended questions, use campus resources to find answers, and plan courses of student and schedules around outcomes of their explorations (Susan Frost).”*

**SPECIAL KNOWLEDGE**



# Advising Framework



*Another strategy centers students' unique values, perspectives, interests, goals, and skills to promote an asset-based/ strength-based program choice.*



**COLLEGE,  
ON PURPOSE**

**CENTER STUDENT VOICE, PURPOSE, & AGENCY**



# Center Student Voice, Purpose, and Agency



*“Advisors who pursue excellence in their practices are keenly aware of their student’s experiences. They learn about their students and the obstacles they face to responsively foster learning mindsets that help them navigate those obstacles, and they acquire content knowledge about the options and resources available to student as they gain (re)entry into their postsecondary journey.”*

- Dr. Jaqueline Taylor, Higher Ed Consultant



# Our Unique Role as Advisors & Faculty



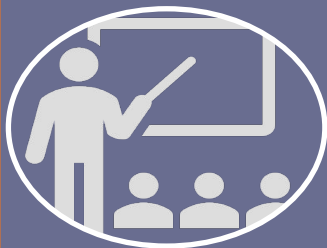
**Gather special knowledge** about the student



**Learn and share content knowledge** about the student's program choice and pathway options



**Amplify and create space** for students to bring their whole selves to academic settings



**Communicate and model learning** mindset supportive **messages and strategies**



**Advocate for changes** in institutional practices





*Centering Student Voice, Purpose, and Agency*

# Practical Tools & Resources



**G** *Strategy #1*

# Everyday Growth Mindset Phrases





## Everyday Growth Mindset Phrases

### EXAMPLE

#### *Growth Mindset Phrase Examples*

Below are examples of growth mindset phrases and common phrases that may unintentionally promote a fixed mindset. **These phrases should be combined with messages around the specific resources and strategies available to the students.** Please remember the growth mindset phrases given below are only suggestions. You are encouraged to craft your own based on your relationship with your students so they feel natural to you.

#### Praising a student after success:

- “You’re improving ... your efforts are really paying off.”
- “Great, you’ve learned so much!”

#### *Instead of*

- “See, I told you you’re naturally good at math!”

#### Offering encouragement when faced with difficulty:

- “Struggling on this assignment doesn’t mean you can’t get it, it means you’re learning it. Your brain is making connections that are not yet strong.”
- “This is just a measure of what you can do right now. It is not a measure of what you can ever do.”

#### *Instead of*

- “Not everybody is good at math. Just get through it.”
- “Keep trying and you’ll get it.”

#### Providing critical feedback:

- “This class has a high standard...to really understand the math. AND I wouldn’t hold you to it if I didn’t believe that together we could get there.”

#### *Instead of*

- “Well, you may not be good at math, but you have real strengths in \_\_\_\_\_.”



# Everyday Growth Mindset Phrases



**P** *Strategy #2*

# Value Writing Intervention



## Value Writing Interventions

### Instructional Strategy – What is it?

This is a writing

semester.

Specific

typical

### Why do

Student

doing s

student

reappr

### How to

1. P

2. I

### The Activity

Ask students to:

**Part A:** Pick one of the topics or concepts that they have covered in this unit and briefly summarize the main parts. |

**Part B:** Ask students to apply this topic/concept to their life, or to the life of someone they know. How might the information be useful to you, or a friend/relative, in daily life? How does learning about this topic apply to their future?

You can either: 1) write about it in at least 5 sentences, 2) draw a concept map with a description, or 3) draw a sketch with a description. If you do a concept map or a sketch, be sure to describe it well enough so that the reader can understand it.

For example, if you were studying nutrition, you could choose a topic such as how food is digested. Briefly summarize the digestive process—how foods are broken down in the mouth, stomach, and intestines to make energy. Then you could write about how this applies to your own life. For example, eating healthy foods helps your body produce energy to play your favorite sport or study for exams.

You could also draw a concept map of how your knowledge of digestion applies to your life. An example is provided below. Remember that you would also need to add a brief written description with a concept map or diagram.



# Value Writing Intervention



**S** *Strategy #3*

# Getting to Know Your Students Survey



# Why are you interested in a career in psychology?

Your contact information:

Name (w/ preferred 1<sup>st</sup> name) \_\_\_\_\_

Telephone # / Email \_\_\_\_\_

- 2) Why did you sign up for Psyc212?
- 3) What do you think you will be learning this semester in Psyc212?
- 4) What SPECIFIC goals do you hope to accomplish this semester in Psyc212?
- 5) Do you have any initial questions or concerns about the class?
- 6) What type of classroom environment do you feel you learn best in (lecture, discussion, etc.)?
- 7) What type of environment do you feel is the worst to learn in?
- 8) Can you list 2 or 3 areas of psychology (e.g., developmental psychology, clinical psychology, biopsychology, etc.) or specific topics in psychology (e.g., memory, psychopathology, motivation, etc.) that interest you the most?
- 9) Right now, what do you think you'd like to do after graduating from JMU?

*Ask students to reflect on their program choice, their “why,” and consider their “fit” with their future career goals.*

## Getting to Know Your Students Survey



**TEAM TIME**

*Do you know this student?*

# **Marianna's Story**

# Marianna's Story

*Continue reading about Marianna's story with your partner(s).  
When you finish, answer the questions at the end.*





# Do you know this student?

Marianna is an 18-year-old bi-racial multilingual female who grew up and lives in a multigenerational household in New Orleans, Louisiana. She values her family and community and has a strong sense of responsibility to represent where she comes from well. She also feels a sense of responsibility being the oldest of five and wants to leave a legacy they can follow. Marianna is Pell Grant eligible and receives enough financial aid to cover her tuition expenses and has to manage additional expenses beyond tuition on her own. She knows her parents can't afford the extra expenses. Marianna works a part-time job at a local fast-food restaurant and contributes financially to her household by paying utility bills when she can.

Marianna attended a private all-girls Roman Catholic high school and is the first in her family to attend college. She's very proud and excited to be her family's first college attendee but she's also nervous because she's acutely aware that, unlike her, most of her peers have families with the kind of experience and knowledge to help them navigate the college process. She is concerned about forming a peer group since she comes from a close-knit high school and many of her friends are leaving the state to attend college. Mariana is relieved that one of her math teachers attended the community college and offered to share any advice he could offer. In high school, Mariana enjoyed her math classes, mainly because of her relationship with her teacher, even though it wasn't her highest-performing subject.

Marianna learns that she must enroll in a corequisite math course, though she is not quite sure what this means. She looks up the word remediation and corequisite math. She finds "remediation" as "reversing" or "correcting something defective or deficient."

In her free time, Marianna loves playing softball and has been on the varsity team in high school and coaches her little sister's pee-wee softball team on the weekends. While she's not interested in playing softball, she does hope to join an intramural team once she feels she has a handle on navigating college culture, specifically the social aspects. Marianna also spends quite a bit of time with her grandparents. She usually coordinates game nights for them and other elderly members in the community once a month at their local community center. She is energized by searching for resources and networking and enjoys the attendees' reactions and gratitude.







## TEAM TIME



# Instructions

1. **PAIR UP:** Read Marianna's story (1- 2 minutes).
2. **REFLECT:** What assumptions did you make about Marianna (2-3 minutes)?
3. **DISCUSS:** What special knowledge, i.e. student voice, purpose, and agency, might you leverage to empower an informed program choice (3-4 minutes)?
4. **IDENTIFY:** Instances where Marianna experienced motivational turmoil (5 minutes).
5. **APPLY:** What learning mindset messaging would you use to help Marianna navigate the motivational turmoil and make an informed program choice (5 minutes)?

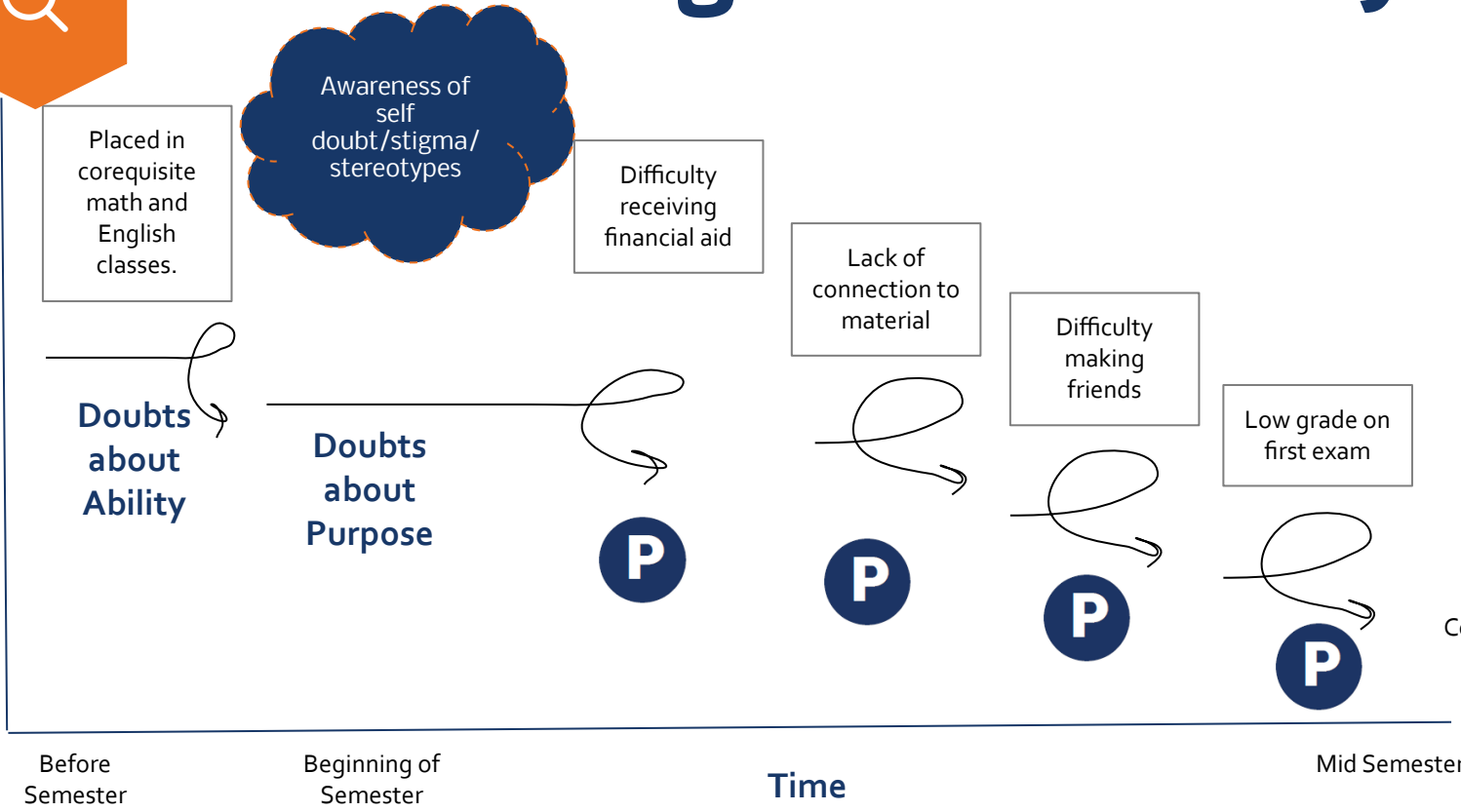
See One



# Rewriting Alicia's Story



Sense of Purpose



Before Semester

Beginning of Semester

Time

Mid Semester

## Outcomes

- Poor performance
- Considers changing major
- Lower social capital

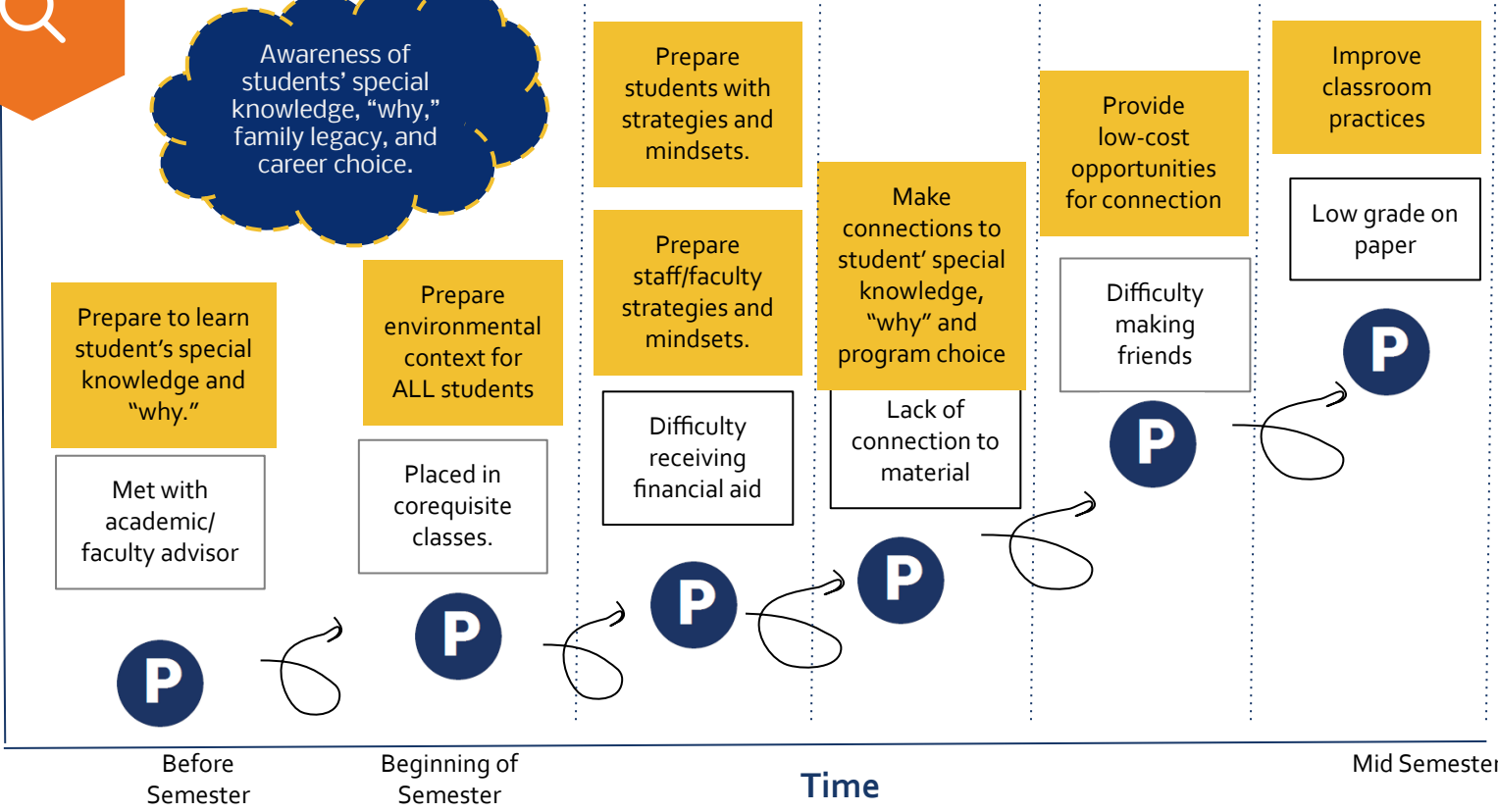
Do One



# Rewriting Marianna's Story

Awareness of students' special knowledge, "why," family legacy, and career choice.

Sense of Purpose



# THANK YOU!



[ladonna@virginia.edu](mailto:ladonna@virginia.edu)





*Additional Resources & Tools*

# Appendices



- [Three Fundamental Questions of Student Motivation](#) **P**
- [Electronic Communication with Students](#) **G P S**
- [Reflect on Your Purpose for Learning](#) **G P S**
- [Purpose First Report - Complete College America \(2019\)](#) **P**

## Additional Resources and Tools



	<h3>Active Learning Mindset Strategies to Support GPS</h3>	
<p><b>Growth Mindset</b> The belief the use of</p> <p>1. <b>Current Confidence and Prior Experience</b> At the start of a course or new unit, have students experience in the skills that they are about to courses. Then, at the end of the course (or unit) their confidence and experience with those skills can have students reflect on what's helped (or</p> <p>2. <b>"How are you studying?" Logs</b> Ask students to keep a brief log on how they are completing a particular assignment) and how students the results, especially highlighting co better studying approaches and greater time</p> <p>3. <b>Advice Letter from Former Students</b> Share advice from former students on how to could create an advice letter based on previous comments from your course. Or even better, ask your current students to write a letter of advice to your class. Then, start future classes off with this</p> <p>4. <b>One-Minute or Two-Minute Paper</b> Ask students to take one or two minutes to write understanding of a particular topic. <b>Muddiest Point</b> may be confused about. <b>Closest Point</b> asks confident and skilled in. To get the most out of students' responses (either privately with a partner</p> <p>5. <b>Time Traveler</b> At the start of the semester, have students make responses) to questions that will be similar to near the end of the semester, have students reflect learned and how they've grown.</p> <p>6. <b>Think-Pair-Share</b> Rather than posing a question to the entire class, respond, this activity allows you to actively engage your entire class and ask all of your students to response. Second, ask students to pair up to share for initial feedback. Third, return to a class-wide individual responses (or revised responses based</p>	<p><b>Purpose and Relevance</b> The belief that to a larger purpose</p> <p>1. <b>Student Interest Survey</b> At the start of the course, collect a survey to assess your course topic. (b) Interest in pursuing particular and/or (d) general interests and hobbies in life. In ways to connect to their interests. For example, particular concept, consider using examples that directly to the current or future interests that you picking examples to help your students who will see connections to things they care about, or will</p> <p>2. <b>Make It Personal</b> During activities or assignments, ask students to personally impacted them or someone they know apply material abstractly.</p> <p>3. <b>Experiential Learning</b> Another way to help students see how ideas/concepts to engage in experiential learning by visiting a local government agency). You can easily re-create an exhibit an organization's online website. In fact, only opportunities because you are no longer limited community. An alternative approach is called <b>Flipped Search</b> online for an organization that uses particular students submit a reflection on why.</p> <p>4. <b>Current Events</b> One way to help students see how ideas/concepts make connections to current events. For example, connections to major world and political events.</p> <p>5. <b>What, So What, Now What</b> After an activity or particular unit in class, have students objectively what key skills/knowledge were learned subjectively what learning about those things were how learning what they did could impact and be</p>	<p><b>Sense of Belonging</b> The belief that one is academically and socially connected, supported, and respected.</p> <p>1. <b>1st Day Student Survey</b> On the first day of the course, ask students key questions to learn more about them. Surveying your students was also suggested as an active learning technique to appreciate their current skill levels, but additional questions can be added to appreciate student issues around belongingness (e.g. What concerns or questions do you currently have about the course?). <a href="#">Here is an example</a> used in one of our courses. Then once collected, reach out to students individually over email (or create a single class email summarizing and addressing the major concerns/questions raised).</p> <p>2. <b>Polling</b> Another technique growing in popularity, especially when teaching larger classes, is taking advantage of polling apps and software. You can strategically begin your class, have breaks during your class, or end your class on poll questions to allow all students' voices to be heard and shared. If teaching asynchronously online, you could embed poll questions/surveys in your instructional materials and follow up with posts of student responses.</p> <p>3. <b>Smaller Group Discussions</b> Break students up into smaller group discussions. This can be done in person, virtually using break-out rooms, or asynchronously by creating smaller discussion groups/teams on your learning management system. Consider these <a href="#">additional tips</a> to scaffold better student discussions.</p> <p>4. <b>Identity Share-Out</b> Provide students opportunities to share one or two things that are important to their identity and who they are, and consider leveraging what they share as they move through your course.</p> <p>5. <b>Community-Building</b> Facilitate ways for students to interact. This could be through tools on your Learning Management System or other virtual tools such as creating a Group Me text for your class.</p> <p>6. <b>Wisdom of Another</b> After students initially engage in an individual brainstorming or reflection activity, pair students up (or put them into small groups) to share ideas with each other. Then ask for volunteers to share ideas from their partners that they found particularly interesting or insightful (aka, the wisdom of another).</p> <p>7. <b>Use Student Names</b> Although more challenging when teaching larger classes, take advantage of opportunities to personalize your communication and interactions by using students' names. Another approach is to learn student names and help students learn each other's names as well. If you choose to create Smaller Group Discussions, consider having students in those smaller groups get to know each other. Then reinforce using students' names early and often.</p>
<p><b>G P S</b></p>		

# Active Learning Strategies



# Choice Architecture



*“Should students be encouraged to go into high-paying careers regardless of whether or not those careers are aligned with their skills and interests?”*

*“**No**, but let’s make sure we are providing them with the **labor market information and guidance** they need to make **an informed choice** of career based on their interests, skill set, and financial goals.”*



# Choice Architecture



*“If the data suggests that certain student populations are less likely to pursue high-paying careers, are you suggesting we intentionally work to funnel underrepresented students into majors associated with high paying careers?”*

*“**Yes and no.** Too often underrepresented students **are not exposed to major and career information** that would lead high-paying occupations. It is only be ensuring that all students receive the necessary information and support to make an informed decision.”*